## Supplementary Materials: The Association of Exposure to Point-of-Sale Tobacco Marketing with Quit Attempt and Quit Success: Results from a Prospective Study of Smokers in the United States

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**Table S1.** Logistic regression results for the effect of exposure to point-of-sale (POS) cigarette marketing and other independent variables on the odds of making a quit attempt (defined as making an attempt that resulted not smoking for longer than 24 h) (n = 649).

Independent Variables <sup>a</sup>	Unadjusted Odds Ratio (95%CI)	<i>p</i> -Value	Adjusted <sup>b</sup> Odds Ratio (95%)	<i>p</i> -Value
POS cigarette marketing	1.09 (1.03–1.15)	< 0.001	1.04 (0.98-1.11)	0.209
Urge to buy cigarettes	1.19 (1.06–1.34)	0.004	1.12 (0.97-1.31)	0.107
Baseline quit attempt	· · · · · ·	< 0.001	. ,	0.010
Attempted	2.77 (1.7-4.54)		2.01 (1.18-3.41)	
Did not attempt	1.00		1.00	
Motivation	1.25 (1.17–1.32)	< 0.001	1.52 (1.07-1.24)	< 0.001
Intention to quit				0.002
Yes	3.05 (2.17-4.30)	< 0.001	1.9 (1.27-2.86)	
No	1.00		1.00	
Self-efficacy to quit		< 0.001		0.445
Yes	1.43 (1.03–1.98)		1.16 (0.80-1.68)	
No	1.00		1.00	
HSI	0.97 (0.81–1.15)	0.691		
Sex		0.54		
Male	0.9 (0.66–1.25)			
Female	1.00			
Age		0.187		
18–39	1.00			
40–54	0.92 (0.61–1.4)			
55+	0.71 (0.67–1.08)			
Race/ethnicity		< 0.001		0.059
Non-Hispanic White	1.00		1.00	
Other	1.84 (1.32–2.58)		1.45 (0.98-2.14)	
Education		0.395		
High school graduate or below	1.00			
At least some college	1.15 (0.85–1.57)			
Method of recruitment		0.02		0.527
Random digit dialing	0.69 (0.5–0.94)		0.88 (0.61-1.29)	
Other	1.00		1.00	
Frequency of visits to stores		0.44		
Sometimes	1.00			
Frequently	1.1			
Always	1.31			

<sup>a</sup> All independent variables were measured at baseline; <sup>b</sup> Adjusted for the effect of variables with

p < 0.5 in the unadjusted models.

Independent Variables <sup>a</sup>	Unadjusted Odds Ratio (95%CI)	<i>p</i> -Value	Adjusted <sup>b</sup> Odds Ratio (95%)	<i>p</i> -Value
POS cigarette pack displays	1.09 (1.03-1.15)	< 0.001	1.07 (0.95-1.21)	0.275
Urge to buy cigarettes	1.19 (1.06–1.34)	0.004	1.13 (0.98–1.3)	0.08
Baseline quit attempt		< 0.001		0.003
Attempted	2.77 (1.7-4.54)		2.18 (1.3-3.66)	
Did not attempt	1.00		1.00	
Motivation	1.25 (1.17–1.32)	< 0.001	1.14 (1.06–1.23)	< 0.001
Intention to quit				0.001
Yes	3.05 (2.17-4.30)	< 0.001	2.01 (1.35-2.99)	
No	1.00		1.00	
Self-efficacy to quit		< 0.001		0.651
Yes	1.43 (1.03–1.98)		1.08 (0.76-1.56)	
No	1.00		1.00	
HSI	0.97 (0.81–1.15)	0.691		
Sex		0.54		
Male	0.9 (0.66–1.25)			
Female	1.00			
Age		0.187		
18–39	1.00			
40–54	0.92 (0.61–1.4)			
55+	0.71 (0.67–1.08)			
Race/ethnicity		< 0.001		0.027
Non-Hispanic White	1.00		1.00	
Other	1.84 (1.32–2.58)		1.52 (1.05–2.22)	
Education		0.395		
High school graduate or below	1.00			
At least some college	1.15 (0.85–1.57)			
Method of recruitment		0.02		0.381
Random digit dialing	0.69 (0.5–0.94)		0.85 (0.59–1.22)	
Other	1.00		1.00	
Frequency of visits to stores		0.44		
Sometimes	1.00			
Frequently	1.1			
Always	1.31			

**Table S2.** Logistic regression results for the effect of exposure to point-of-sale (POS) cigarette pack displays and other independent variables on the odds of making a quit attempt (n = 649).

<sup>a</sup> All independent variables were measured at baseline; <sup>b</sup> Adjusted for the effect of variables with p < 0.5 in the unadjusted models.

**Table S3.** Logistic regression results for the effect of exposure to point-of-sale (POS) cigarette advertisements and other independent variables on the odds of making a quit attempt (n = 649).

Independent Variables <sup>a</sup>	Unadjusted Odds Ratio (95%CI)	<i>p</i> -Value	Adjusted <sup>b</sup> Odds Ratio (95%)	<i>p</i> -Value
POS cigarette advertisements	1.09 (1.03–1.15)	< 0.001	1.04 (0.91–1.17)	0.583
Urge to buy cigarettes	1.19 (1.06–1.34)	0.004	1.14 (1–1.32)	0.053
Baseline quit attempt		< 0.001		0.003
Attempted	2.77 (1.7-4.54)		2.19 (1.3-3.68)	
Did not attempt	1.00		1.00	
Motivation	1.25 (1.17–1.32)	< 0.001	1.15(1.07-1.23)	< 0.001
Intention to quit				0.001
Yes	3.05 (2.17-4.30)	< 0.001	2.02 (1.36-3.01)	
No	1.00		1.00	

Independent Variables <sup>a</sup>	Unadjusted Odds Ratio (95%CI)	<i>p</i> -Value	Adjusted <sup>b</sup> Odds Ratio (95%)	<i>p</i> -Value
Self-efficacy to quit		< 0.001		0.712
Yes	1.43 (1.03-1.98)		1.07 (0.75-1.54)	
No	1.00		1.00	
HSI	0.97 (0.81–1.15)	0.691		
Sex		0.54		
Male	0.9 (0.66-1.25)			
Female	1.00			
Age		0.187		
18–39	1.00			
40–54	0.92 (0.61-1.4)			
55+	0.71 (0.67-1.08)			
Race/ethnicity		< 0.001		0.036
Non-Hispanic White	1.00		1.00	
Other	1.84 (1.32-2.58)		1.5 (1.03–2.2)	
Education		0.395		
High school graduate or below	1.00			
At least some college	1.15 (0.85–1.57)			
Method of recruitment		0.02		0.386
Random digit dialing	0.69 (0.5-0.94)		0.85 (0.59-1.22)	
Other	1.00		1.00	
Frequency of visits to stores		0.44		
Sometimes	1.00			
Frequently	1.1			
Always	1.31			

## Table S3. Cont.

 $^{\rm a}$  All independent variables were measured at baseline;  $^{\rm b}$  Adjusted for the effect of variables with p<0.5 in the unadjusted models.

**Table S4.** Logistic regression results for the effect of exposure to point-of-sale (POS) cigarette promotions and other independent variables on the odds of making a quit attempt (n = 649).

Independent Variables <sup>a</sup>	Unadjusted Odds Ratio (95%CI)	<i>p</i> -Value	Adjusted <sup>b</sup> Odds Ratio (95%)	<i>p</i> -Value
POS cigarette promotions	1.09 (1.03–1.15)	< 0.001	1.09 (0.95–1.25)	0.202
Urge to buy cigarettes	1.19 (1.06–1.34)	0.004	1.14 (1-1.31)	0.055
Baseline quit attempt		< 0.001		0.003
Attempted	2.77 (1.7-4.54)		2.19 (1.3-3.67)	
Did not attempt	1.00		1.00	
Motivation	1.25 (1.17-1.32)	< 0.001	1.15 (1.07-1.23)	< 0.001
Intention to quit				0.001
Yes	3.05 (2.17-4.30)	< 0.001	2 (1.34-2.96)	
No	1.00		1.00	
Self-efficacy to quit		< 0.001		0.710
Yes	1.43 (1.03-1.98)		1.07 (0.75-1.54)	
No	1.00		1.00	
HSI	0.97 (0.81-1.15)	0.691		
Sex		0.54		
Male	0.9 (0.66-1.25)			
Female	1.00			
Age		0.187		
18–39	1.00			
40–54	0.92 (0.61-1.4)			
55+	0.71 (0.67-1.08)			

Independent Variables <sup>a</sup>	Unadjusted Odds Ratio (95%CI)	<i>p</i> -Value	Adjusted <sup>b</sup> Odds Ratio (95%)	<i>p</i> -Value
Race/ethnicity		< 0.001		0.023
Non-Hispanic White	1.00		1.00	
Other	1.84 (1.32-2.58)		1.54 (1.06-2.25)	
Education		0.395		
High school graduate or below	1.00			
At least some college	1.15 (0.85-1.57)			
Method of recruitment		0.02		0.426
Random digit dialing	0.69 (0.5-0.94)		0.86 (0.60-1.23)	
Other	1.00		1.00	
Frequency of visits to stores		0.44		
Sometimes	1.00			
Frequently	1.1			
Always	1.31			

Table S4. Cont.

<sup>a</sup> All independent variables were measured at baseline; <sup>b</sup> Adjusted for the effect of variables with p < 0.5 in the unadjusted models.

**Table S5.** Logistic regression results for the effect of exposure to point-of-sale (POS) cigarette pack displays and other independent variables on the odds of quit success (n = 257).

Independent Variables <sup>a</sup>	Unadjusted Odds Ratio (95%CI)	<i>p</i> -Value	Adjusted <sup>b</sup> Odds Ratio (95%)	<i>p</i> -Value
POS cigarette pack displays	0.88 (0.8-0.96)	0.006	0.77 (0.63-0.94)	0.013
Urge to buy cigarettes	0.95 (0.76-1.19)	0.657		
Baseline quit attempt		0.911		
Attempted	0.94 (0.33-2.68)			
Did not attempt	1.00			
Motivation	1.07 (0.95-1.19)	0.251		
Intention to quit		0.353		
Yes	1.32 (0.73-2.4)			
No	1.00			
Self-efficacy to quit		0.044		0.061
Yes	1.97 (0.66-3.90)		1.94 (0.97-3.86)	
No	1.00		1.00	
HSI	0.93 (0.67–1.3)	0.686		
Sex		0.538		
Male	1.21 (0.66–2.2)			
Female	1.00			
Age		0.164		
18–39	1.00			
40-54	1.6 (0.68–3.74)			
55+	2.2 (0.94–5.1)			
Race/ethnicity		0.089		
Non-Hispanic White	1.00			
Other	0.58 (0.31-1.1)			
Education		0.9		
High school graduate or below	1.00			
At least some college	0.96 (0.53–1.74)			
Method of recruitment		0.103		
Random digit dialing	1.64 (0.9–2.98)			
Other	1.00			
Frequency of visits to stores		0.2		
Sometimes	1.00			
Frequently	2.2			
Always	1.36			

<sup>a</sup> All independent variables were measured at baseline; <sup>b</sup> Adjusted for the effect of variables with p < 0.5 in the unadjusted models.

Independent Variables <sup>a</sup>	Unadjusted Odds Ratio (95%CI)	<i>p</i> -Value	Adjusted <sup>b</sup> Odds Ratio (95%)	<i>p</i> -Value
POS cigarette advertisements	0.88 (0.8–0.96)	0.006	0.77 (0.63-0.94)	0.010
Urge to buy cigarettes	0.95 (0.76-1.19)	0.657		
Baseline quit attempt		0.911		
Attempted	0.94 (0.33-2.68)			
Did not attempt	1.00			
Motivation	1.07 (0.95–1.19)	0.251		
Intention to quit		0.353		
Yes	1.32 (0.73-2.4)			
No	1.00			
Self-efficacy to quit		0.044		0.042
Yes	1.97 (0.66-3.90)		2.05 (1.02-4.1)	
No	1.00		1.00	
HSI	0.93 (0.67-1.3)	0.686		
Sex		0.538		
Male	1.21 (0.66-2.2)			
Female	1.00			
Age		0.164		
18–39	1.00			
40–54	1.6 (0.68-3.74)			
55+	2.2 (0.94-5.1)			
Race/ethnicity		0.089		
Non-Hispanic White	1.00			
Other	0.58 (0.31-1.1)			
Education		0.9		
High school graduate or below	1.00			
At least some college	0.96 (0.53-1.74)			
Method of recruitment		0.103		
Random digit dialing	1.64 (0.9–2.98)			
Other	1.00			
Frequenchy of visits to stores		0.2		
Sometimes	1.00			
Frequently	2.2			
Always	1.36			

**Table S6.** Logistic regression results for the effect of exposure to point-of-sale (POS) cigarette advertisements and other independent variables on the odds of quit success (n = 257).

<sup>a</sup> All independent variables were measured at baseline; <sup>b</sup> Adjusted for the effect of variables with p < 0.5 in the unadjusted models.

**Table S7.** Logistic regression results for the effect of exposure to point-of-sale (POS) cigarette promotions and other independent variables on the odds of quit success (*n* = 257).

Independent Variables <sup>a</sup>	Unadjusted Odds Ratio (95%CI)	<i>p</i> -Value	Adjusted <sup>b</sup> Odds Ratio (95%)	<i>p</i> -Value
POS cigarette promotions	0.88 (0.8–0.96)	0.006	0.87 (0.69–1.1)	0.249
Urge to buy cigarettes	0.95 (0.76–1.19)	0.657		
Baseline quit attempt		0.911		
Attempted	0.94 (0.33-2.68)			
Did not attempt	1.00			
Motivation	1.07 (0.95–1.19)	0.251		
Intention to quit		0.353		
Yes	1.32 (0.73-2.4)			
No	1.00			
Self-efficacy to quit		0.044		0.052
Yes	1.97 (0.66-3.90)		1.97 (0.99–3.91)	
No	1.00		1.00	

Independent Variables <sup>a</sup>	Unadjusted Odds Ratio (95%CI)	<i>p</i> -Value	Adjusted <sup>b</sup> Odds Ratio (95%)	<i>p</i> -Value
HSI	0.93 (0.67-1.3)	0.686		
Sex		0.538		
Male	1.21 (0.66-2.2)			
Female	1.00			
Age		0.164		
18–39	1.00			
40–54	1.6 (0.68-3.74)			
55+	2.2 (0.94-5.1)			
Race/ethnicity		0.089		
Non-Hispanic White	1.00			
Other	0.58 (0.31-1.1)			
Education		0.9		
High school graduate or below	1.00			
At least some college	0.96 (0.53-1.74)			
Method of recruitment		0.103		
Random digit dialing	1.64 (0.9-2.98)			
Other	1.00			
Frequency of visits to stores		0.2		
Sometimes	1.00			
Frequently	2.2			
Always	1.36			

## Table S7. Cont.

<sup>a</sup> All independent variables were measured at baseline; <sup>b</sup> Adjusted for the effect of variables with p < 0.5 in the unadjusted models.



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