



Supplementary Materials: Placing Health Warnings on E-Cigarettes: A Standardized Protocol

Table S1. Study 1 measures.

Construct	Item	Response scale	Source
Prompt	The next question is about electronic cigarettes or ecigarettes. You may also know them as vape-pens, hookahpens, e-hookahs, or e-vaporizers. Some look like cigarettes, and others look like pens or small pipes. These are battery-powered, usually contain liquid nicotine, and produce vapor instead of smoke.		New item
E-cigarette use	Have you EVER used an e-cigarette EVEN ONE TIME? [If Yes, then answer next item. If No, then skip]	1=Yes 2=No	New item, adapted from PATH
E-cigarette use	Do you NOW use e-cigarettes every day, some days, or not at all?	1=Every day 2=Some days 3=Not at all	New item, adapted from PATH
E-cigarette use frequency	Think about the past week. On average, on how many days did you use an e-cigarette?	0=0 days 1=1 day 2=2 days 7=7 days	New item, adapted from PATH
E-cigarette use	On days when you used an e-cigarette, about how many	# of puffs:	New item, adapted
No. of devices	puffs did you take? How many different e-cigarette devices do you own <u>and</u> use regularly? This includes vape pens, mods, and other vaping devices.	0=None 1=1 device 2=2 devices 7=7 or more devices	from PATH New item
Type of refills	In the past 30 days, what refills did you use for your ecigarette? Check all that apply.	1=E-liquid that I pour in the tank 2=Pre-filled cartridges 3=I use e-cigarettes that are not refillable (I throw them away when I'm done) 4=Other (specify)	New item
Willing to have device & refill labeled	E-cigarette health warning study Imagine you have been recruited to participate in a new research study. In this study, you would come to the research office every week for 4 weeks, and a sticker with a health warning would be put on your e-cigarette. During the study, you'd use the labeled e-cigarette as you normally would. You would get up to \$300 for being in the study. As part of the study, would you be willing to have a warning sticker on your 1. E-cigarette 2. Package your e-cigarette came in 3. Refills (e-liquid bottles or cartridges) 4. Package for e-liquids or cartridges	1=Yes 2=Not sure 0=No	New item
Able to bring in 8-day supply	Do you think you would be able to bring 8 days' worth of e-cigarette refills to each appointment? This would be	1=Yes 2=Not sure 0=No	New item

	whatever you usually use, such as e-liquid bottles, cartridges or disposable e-cigarettes.	3=Does not apply: I only use other people's e-cigarettes	
E-cigarette quit attempt	In the past <u>week</u> , did you stop using your e-cigarette for 1 day or longer because you were trying to quit using e-cigarettes?	1=Yes 0=No	Adapted from CDC ATS, 2008
Age	How old are you?	1=18 to 24 years old 2=25 to 29 years old 3=30 to 44 years old 4=45 to 59 years old 5=60 years old or older	Adapted from 2010 Census
Sex	What sex were you assigned at birth, on your original birth certificate? Was it	1=Male 2=Female	Modified Williams Institute item, 2009
Gender identity	Do you describe yourself as	1=Male 2=Female 3-Transgender 4= Other (please specify)	Modified Williams Institute item, 2009
Sexual orientation	The next question is about your sexual orientation. Do you consider yourself to be	1=Straight or heterosexual 2=Gay or lesbian 3=Bisexual	Adapted from Williams Institute item, 2009
Ethnicity	Are you of Hispanic, Latino, or Spanish origin?	0=No 1=Yes	Adapted from 2010 Census
Race	Which one of these groups would you say best represents your race?	1=White 2=Black or African American 3=American Indian or Alaska Native 4=Asian 5=Pacific Islander 6= Other (please specify)	Adapted from 2013 BRFSS
Education	What is the highest degree or level of school you have completed?	1=Less than high school degree 2=High school graduate (or GED) 3=Some college or technical school 4=Associate's degree 5=Bachelor's degree 6=Graduate or professional degree	Adapted from 2010 Census
Cigarette use	Have you smoked at least 100 cigarettes in your entire life?	1=Yes 0=No	Adapted from 2013 BRFSS
Cigarette use	Do you now smoke cigarettes every day, some days or not at all?	2=Every day 1=Some days 0=Not at all	Adapted from 2013 BRFSS and PATH

Table S2. Study 2 measures.

Construct	Item	Response scale	Source
Prompt	First we are going to ask you about e-cigarettes and other		New item
•	vaping devices, such as vape pens and mods. These devices		
	are battery-powered and produce vapor instead of smoke.		
	Some have nicotine in the liquid, others do not. We will call		
	these devices "e-cigarettes" in this survey.		
E-cigarette use	Think about the past week. On average, on how many days	0=0 days	New item, adapted
	did you use an e-cigarette?	1=1 day	from PATH
		2=2 days	
E signwette use	On days when you used an a signments shout have many	7=7 days	Novy itom adapted
E-cigarette use	On days when you used an e-cigarette, about how many	puffs	New item, adapted from PATH
	puffs did you take?		HOIII FATH
Exposure	Think about the past week. When you used an e-cigarette,	[Number line 0 -100%	New item
	how much of the time did you use the e-cigarette we	0= labeled None of the time	- 1011
	labeled? (Circle a number)	50= labeled Half of the time	
		100= labeled All of the time]	
Quit attempt	In the past <u>week</u> , did you stop using your e-cigarette for 1	1= Yes	New item
1	day or longer because you were trying to quit using e-	0= No	
	cigarettes?		
Process	Overall, how difficult or easy was it to be in this study?	1=Very difficult	Adapted from
		2=Difficult	Brewer et al., 2015
		3=Neither difficult nor easy	
		4=Easy	
		5=Very easy	
Process	How difficult or easy was it to bring in your e-cigarette each	1=Very difficult	Adapted from
	week?	2=Difficult	Brewer et al., 2015
		3=Neither difficult nor easy	
		4=Easy	
		5=Very easy	
Process	How difficult or easy was it to bring in your refills each	1=Very difficult	Adapted from
	week?	2=Difficult	Brewer et al., 2015
		3=Neither difficult nor easy	
		4=Easy	
		5=Very easy	
		6=Not applicable	
Process	If you had the chance, would you participate in this study	1=Definitely not	Adapted from
	again?	2=Probably not	Brewer et al., 2015
		3=Maybe	
		4=Probably yes	
		5=Definitely yes	
Process	Would you recommend this study to a friend?	1=Definitely not	Adapted from
		2=Probably not	Brewer et al., 2015
		3=Maybe	
		4=Probably yes	
D	The most exactions 1 (d) 1111	5=Definitely yes	
Prompt	The next questions are about the warning label we put on your e-cigarette.		
Process	How easy was the label to read?	1=Not at all	New item
	subj was the last to reduce	2=A little	1.0 1.0
		3=Somewhat	
		4=Very	
		5=Extremely	
Negative affect	How much did the warning on your e-cigarette make you	1=Not at all	Adapted from
0	feel	2=A little	Nonnemaker et al.,

	Anxious?	4=Very	
		5=Extremely	
Negative affect	How much did the warning on your e-cigarette make you	1=Not at all	Adapted from
	feel	2=A little	Watson, 1988
		3=Somewhat	
	Sad?	4=Very	
		5=Extremely	
Negative affect	How much did the warning on your e-cigarette make you	1=Not at all	Adapted from
O	feel	2=A little	Nonnemaker et al.,
		3=Somewhat	2010, and Watson,
	Scared?	4=Very	Clark, and Tellegen
		5=Extremely	(1988)
Negative affect	How much did the warning on your e-cigarette make you	1=Not at all	Adapted from
reguire unect	feel	2=A little	Nonnemaker 2010
	100111	3=Somewhat	and Keller and
	Guilty?	4=Very	Block, 1996, and
	Guilty:	5=Extremely	Watson, Clark, and
		3-Extremely	Tellegen, 1988
			Tellegell, 1900
Negative affect	How much did the warning on your e-cigarette make you	1=Not at all	Adapted from
	feel	2=A little	Nonnemaker et al.,
		3=Somewhat	2010
	Disgusted?	4=Very	
		5=Extremely	
Prompt	Say how much you agree or disagree with the next		
	statements about the warning on your e-cigarette.		
Perceived	The warning makes me concerned about the health effects	1=Strongly disagree	Brewer et al., 2018
effectiveness	of using e-cigarettes.	2=Somewhat disagree	and Baig et al.,
		3=Neither agree nor disagree	(under review)
		4=Somewhat agree	
		5=Strongly agree	
Perceived	The warning makes using e-cigarettes seem unpleasant to	1=Strongly disagree	Brewer et al., 2018
effectiveness	me.	2=Somewhat disagree	and Baig et al.,
		3=Neither agree nor disagree	(under review)
		4=Somewhat agree	,
		5=Strongly agree	
Perceived	The warning discourages me from wanting to use e-	1=Strongly disagree	Brewer et al., 2018
effectiveness	cigarettes.	2=Somewhat disagree	and Baig et al.,
circuit circos	eightetteo.	3=Neither agree nor disagree	(under review)
		4=Somewhat agree	(unuer review)
		5=Strongly agree	
Cognitive	When you noticed your e-cigarette, how often did you	1=Never	Adapted from
elaboration	think about the information that the warning conveys?	2=Rarely	Hammond et al.,
Cluboration	unik about the information that the warming conveys.	3=Sometimes	2003
		4=Often	2000
		5=All the time	
Cognitive	How much did the warning cause you to think about the	1=Not at all	Adapted from
elaboration	harmful effects of using e-cigarettes?	2=A little bit	Borland et al., 2009
CIADOIAHOH	initial checks of doing e eightettes.	3=Somewhat	20114114 Ct 41., 2009
		4=Quite a bit	
		5=Very much	
Attention /noti	In the past week how after did your	1=Never	Adapted fram
Attention/noticing	In the past week, how often did you notice the warning?		Adapted from
		2=Rarely	Nonnemaker et al.,
		3=Sometimes	2010
		4=Often	
		5=All the time	1

Attention/noticing	In the past week, how often did you read or look closely at the warning?	1=Never 2=Rarely 3=Sometimes 4=Often 5=All the time	Adapted from Nonnemaker et al., 2010
Cognitive elaboration	When your e-cigarette is not in sight, how often do you think about the message that the warning conveys?	1=Never 2=Rarely 3=Sometimes 4=Often 5=All the time	Adapted from Hammond et al., 2003
Prompt	The next questions are about talking with other people.		
Social interactions	Who did you talk to about the warning? (Check all that apply)	1=My spouse or significant other 2=My child 3=Other family member 4=Friend 5=Co-worker 6=Health care provider 7=Someone I did not previously know 8=Other 9=I did not talk to anyone about the warning	Adapted from Hall et al. (2015) and Morgan et al. (In press)
Social interactions	Think about the conversations you had about the warning. Who did you talk to the most about the warning?	1=My spouse or significant other 2=My child 3=Other family member 4=Friend 5=Co-worker 6=Health care provider 7=Someone I did not previously know 8=Other	Adapted from Hall et al. (2015) and Morgan et al. (In press)
Social interactions	Think about the conversations you had about the warning. What came up during these conversations? (Check all that apply)	1=The health problems caused by using e- cigarettes 2=The chemicals in e-cigarette vapor 3=The information in this warning is new to me 4=The warning makes me want to quit using e- cigarettes 5=The warning would make other e-cigarette users want to quit using e- cigarettes 6=The warning would stop people from starting to use e-cigarettes 7=The warning should be on e-cigarettes 8=Made fun of the warning 9=This research study, specify: 10=None of the above 11=Other:	Adapted from Hall et al., 2015 and Morgan et al., (In press)

Social interactions	Think about the conversations you had about the warning. Would you say that in general these conversations were	1=Mostly positive 2=Mostly negative 3=Somewhere in between	New item
Social interactions	Think about the conversations you had about the warning. Did you or the other person say that the message made you feel (Check all that apply)	1=Anxious 2=Sad 3=Scared 4=Guilty 5=Disgusted 6=None of the above	Adapted from Hall et al., 2015 and Morgan et al., (In press)
Social interactions	In the past week, how many times did you talk to others about the <u>health problems</u> caused by using e-cigarettes?	times	Adapted from Hall et al., 2015 and Morgan et al., (In press)
Social interactions	In the past week, how many times did you talk to others about the <u>addictiveness</u> of e-cigarettes?	times	Adapted from Hall et al., 2015 and Morgan et al., (In press)
Social interactions	In the past week, how many times did you talk to others about quitting e-cigarettes?	times	Adapted from Hall et al., 2015 and Morgan et al., (In press)
Reactance	Please say how much you agree or disagree with each statement below about the warning we put on your ecigarette and refills. This warning is trying to manipulate me.	1=Strongly disagree 2=Somewhat disagree 3=Neither agree nor disagree 4=Somewhat agree 5=Strongly agree	Hall et al., 2017
Reactance	This warning annoys me.	1=Strongly disagree 2=Somewhat disagree 3=Neither agree nor disagree 4=Somewhat agree 5=Strongly agree	Hall et al., 2017
Reactance	This warning is overblown.	1=Strongly disagree 2=Somewhat disagree 3=Neither agree nor disagree 4=Somewhat agree 5=Strongly agree	Hall et al., 2017
Worry	How worried are you about your health because of your ecigarette use?	1=Not at all 2=A little 3=Fairly 4=Very 5=Extremely	Modified from Dijkstra, 2003 and Ranby, 2013
Worry	How anxious do you feel when you think of the possible consequences of your e-cigarette use?	1=Not at all 2=A little 3=Fairly 4=Very 5=Extremely	Modified from Dijkstra, 2003 and Ranby, 2013
Worry	How worried are you that your e-cigarette use bothers people who don't use e-cigarettes?	1=Not at all 2=A little 3=Fairly 4=Very 5=Extremely	Adapted from Magnan, 2009 and Magnan, 2013
Worry	How worried are you that your e-cigarette use can be harmful to other people?	1=Not at all 2=A little 3=Fairly 4=Very 5=Extremely	Adapted from Magnan, 2009 and Magnan, 2013
Ecig user prototypes (prompt)	How much do the following characteristics describe a typical e-cigarette user your age?	,	Adapted from McCool et al., 2004, McCool et al., 2011,

			and Pepper et al., 2013
Ecig user prototypes	Cool	1=Not at all	"
		2=A little bit	
		3=Somewhat	
		4=Quite a bit	
		5=Very much	
Ecig user prototypes	Disgusting	1=Not at all	"
9 · · · · · · · · · · · · · · · · · · ·		2=A little bit	
		3=Somewhat	
		4=Quite a bit	
		5=Very much	
Ecig user prototypes	Healthy	1=Not at all	"
Ecig user prototypes	Healthy	2=A little bit	
		3=Somewhat	
		4=Quite a bit	
		5=Very much	
Ecig user prototypes	Smart	1=Not at all	"
		2=A little bit	
		3=Somewhat	
		4=Quite a bit	
		5=Very much	
Ecig user prototypes	Sexy	1=Not at all	"
		2=A little bit	
		3=Somewhat	
		4=Quite a bit	
		5=Very much	
Ecig user prototypes	Unattractive	1=Not at all	u .
zeig üser prototypes	Onditionive	2=A little bit	
		3=Somewhat	
		4=Quite a bit	
Г.	T	5=Very much 1=Not at all	· ·
Ecig user prototypes	Immature		
		2=A little bit	
		3=Somewhat	
		4=Quite a bit	
		5=Very much	
Ecig user prototypes	Inconsiderate	1=Not at all	"
		2=A little bit	
		3=Somewhat	
		4=Quite a bit	
		5=Very much	
Quit intentions	How likely are you to quit using e-cigarettes in the next	1=Not at all likely	Adapted from
	month?	2=A little likely	Klein et al., 2009
		3=Somewhat likely	
		4=Very likely	
Quit intentions	How much do you plan to quit using e-cigarettes in the	1=Not at all	Adapted from
Zan michiamo		2=A little	Klein et al., 2009
	I next month?		131CH Et al., 2009
	next month?		
	next month?	3=Somewhat	
O.::1::-1::::1		3=Somewhat 4=Very much	A J t . 1 C
Quit intentions	How interested are you in quitting e-cigarettes in the next	3=Somewhat 4=Very much 1=Not at all interested	Adapted from
Quit intentions		3=Somewhat 4=Very much 1=Not at all interested 2=A little interested	Adapted from Klein et al., 2009
Quit intentions	How interested are you in quitting e-cigarettes in the next	3=Somewhat 4=Very much 1=Not at all interested 2=A little interested 3=Somewhat interested	
	How interested are you in quitting e-cigarettes in the next month?	3=Somewhat 4=Very much 1=Not at all interested 2=A little interested 3=Somewhat interested 4=Very interested	Klein et al., 2009
Forgoing an e-	How interested are you in quitting e-cigarettes in the next month? In the past week, how often have you stopped yourself	3=Somewhat 4=Very much 1=Not at all interested 2=A little interested 3=Somewhat interested	
Forgoing an e-	How interested are you in quitting e-cigarettes in the next month?	3=Somewhat 4=Very much 1=Not at all interested 2=A little interested 3=Somewhat interested 4=Very interested	Klein et al., 2009
Forgoing an e-	How interested are you in quitting e-cigarettes in the next month? In the past week, how often have you stopped yourself	3=Somewhat 4=Very much 1=Not at all interested 2=A little interested 3=Somewhat interested 4=Very interested 1=Never	Klein et al., 2009 Adapted from
Quit intentions Forgoing an e- cigarette	How interested are you in quitting e-cigarettes in the next month? In the past week, how often have you stopped yourself	3=Somewhat 4=Very much 1=Not at all interested 2=A little interested 3=Somewhat interested 4=Very interested 1=Never 2=1-2 times	Klein et al., 2009 Adapted from Borland & Hill,

Prompt	The next questions are about cigarettes.		
Cigarette use	Have you smoked at least 100 cigarettes in your entire life?	1=Yes 0=No	BRFSS
Cigarette use	Do you now smoke cigarettes every day, some days or not at all?	2=Every day 1=Some days 0=Not at all	BRFSS
Smoking frequency	On how many of the past 7 days did you smoke cigarettes?	0=0 days 1=1 day 2=2 days 3=3 days 4=4 days 5=5 days 6=6 days 7=7 days	PATH, 2014
Smoking quantity	On average, on the days you smoked, how many cigarettes did you usually smoke <u>each day</u> ? A pack usually has 20 cigarettes in it.	cigarettes <u>per day</u> □ Does not apply to me. I did not smoke.	Modified PATH, 2014
Prompt	The next questions will help us understand the diverse population in this study. Your survey responses are completely confidential.		New item
Sex	What sex were you assigned at birth, on your original birth certificate?	1=Male 2=Female	Adapted from Williams Institute, 2009
Gender identity	How do you describe your gender identity?	1=Male 2=Female 3=Transgender 4=Other gender identity, specify:	Adapted from Williams Institute, 2009
Sexual orientation	The next question is about your sexual orientation. Do you consider yourself to be	1=Straight or heterosexual 2=Gay or lesbian 3=Bisexual	Adapted from Williams Institute, 2009
Age	How old are you?	years old	Adapted from 2010 Census
Ethnicity	Are you of Hispanic, Latino or Spanish origin?	1=Yes 2=No	Adapted from 2010 Census
Race	What is your race? (Check all that apply)	1=White 2=Black or African American 3=American Indian or Alaska Native 4=Asian 5=Native Hawaiian or Other Pacific Islander 6=Some other race, specify:	Adapted from 2013 BRFSS
Education	What is the highest degree or level of school you have completed?	1=Less than high school degree 2=High school graduate (or GED) 3=Some college or technical school 4=Associate's degree 5=Bachelor's degree 6=Graduate or professional degree	Adapted from 2010 Census
Income	Which of the following categories best describes your total household income in the past 12 months?	1=Less than \$10,000 2=\$10,000 to \$14,999 3=\$15,000 to \$24,999	Adapted from 2010 Census and 2013 BRFSS

9	of	9

4=\$25,000 to \$34,999	
5=\$35,000 to \$49,999	
6=\$50,000 to \$74,999	
7=\$75,000 to \$99,999	
8=\$100,000 to \$149,999	
9=\$150,000 to \$199,999	
10=\$200,000 or more	