



Article Implementation of Circular Economy Strategies within the Electronics Sector: Insights from Finnish Companies

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Abstract: There is an increasing call for products following circular economy principles. Despite growing pressure, understanding of the current situation and development vectors is largely missing. In this study, circular economy workshops were arranged for six industrial companies manufacturing electronics and operating in Finland to obtain an empirical understanding of the current state of circular economy implementation. During the workshops, each company assessed the state of the circular economy for a chosen product using a set of 51 circular economy strategies, i.e., the circularity deck. The results indicated that circular economy principles were implemented in only 25% of the cases. This is mostly related to the production of smaller, thinner, and lighter products. The results also indicate a large improvement potential of 36% for the participating companies. This is the share of cases that are planned for implementation. Those strategies mostly relate to the use of recycled inputs, the development of products made of a single material, and the design of products suitable for primary recycling. The least relevant or even irrelevant strategies were those related to the use of information technologies and artificial intelligence, despite electronic products being the enablers of such strategies for the other companies. Therefore, to further increase the circularity of electronic products and to meet the demands and interests of the manufacturing industry, research work on the technologies and services enabling the use of waste as raw materials should be emphasized to close the loops. Finally, the results imply the necessity for a more widespread assessment of circular economy strategies among companies, with consequent development of action plans for their implementation.

Keywords: circular economy; business models; electronics

1. Introduction

Despite the vast economic and social benefits that digitalization of products and services and their increasing interconnectivity brings to society, there are also serious negative consequences that cannot be neglected. The amount of waste from electrical and electronic equipment (WEEE) generated globally increased from 44.7 Mt in 2016 to 53.6 Mt in 2019, and is anticipated to reach 74.7 Mt by 2030 [1]. Out of the WEEE generated, only a small share of 17.4% has been documented to be collected and recycled globally [1]. However, the situation is different in the EU, where 47% of WEEE was collected in 2017, most of which was recycled [2]. Cucchiella et al. [3] identified a lack of harmonization of circular economy strategies for the enhanced recovery of precious metals from WEEE.

To avoid the high degree of linearity in the electronics sector, circular economy principles have been proposed for the electronics sector [4–6]. The main benefits of the circular



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Copyright: © 2022 by the authors. Licensee MDPI, Basel, Switzerland. This article is an open access article distributed under the terms and conditions of the Creative Commons Attribution (CC BY) license (https:// creativecommons.org/licenses/by/ 4.0/). economy over the linear one are related to the reduced consumption of fossil materials and the increased use of renewable materials through various actions, such as prolonged lifetime, which is 1.73 to 3.62 times shorter than the expected lifetime [7]. The reuse of electronics was also found to be environmentally friendly and is being adopted in developed countries, while developing countries are still lagging [8]. Reuse is understood as either direct reuse of functioning electronic devices or their reuse after repair, refurbishment, or remanufacturing [9]. Meloni, Souchet, and Sturges [10] identified five industry actions to accelerate the transition towards a circular economy, which include designing for circularity, among others. Bressanelli et al. [11] also identified circular product design and supply chain management as the main levers addressing the circular economy in the electronics sector. Oftentimes, however, recycling electronic and electronic equipment at their endof-life (EoL) is seen as one of the most common strategies for a circular economy [12–15]. O'Connor et al. [16] proposed a strategy for enabling CE in the electronics sector mostly focusing on closing the loops, i.e., using recycled materials and enabling the collection of WEEE.

However, the circular economy represents a wider umbrella of strategies focusing on products, business models, and ecosystems. There are studies analyzing and conceptualizing CE [17–19]. Furthermore, there is ongoing standardization work worldwide in the field of circular economy [20]. One example of such development is working documents by the ISO/TC 323 Circular economy—ISO/WD 59004 "Circular economy—Framework and principles of implementation" and ISO/WD 59010.2 "Circular economy—Guidelines on business models and value chains". However, a clear understanding by the manufacturing industry of the strategies of CE is still missing [21,22].

The goal of this study was to identify the perception of various circular economy strategies related to several products within the electronic sector in Finland, as well as to see the level of implementation of those strategies. To the best knowledge of the authors, such empirical studies have not been performed on the selected industrial sector; thus, this study brings relevant and novel information on the current state of the industrial players in terms of implementing a circular economy. The results can be exploited by other companies operating in the sector to identify the reference level, as well as by research organizations for developing projects aiming at developing the CE strategies developed the least. This paper first introduces the methodology used in this study. Then, the paper presents the results of the workshops and their discussion. Finally, conclusions are drawn from the results of the study in the context of their implications.

2. Materials and Methods

The research premise of this study builds upon the classification of CE strategies by Konietzko, Bocken, and Hultink [17]. In total, 51 circular economy strategies were identified. The strategies are divided into five categories: narrow—how to limit material and energy use (seven strategies), slow—how to prolong the lifetime of the product (15 strategies), close—how to recycle and use recycled materials (eight strategies), regenerate—how to use renewable sources (10 strategies), and inform—how to use digital technologies to promote all of the other categories (11 strategies). Furthermore, the strategies are divided into three different perspectives: product (18 strategies), business model (20 strategies), and ecosystem (13 strategies). The full list of strategies is given in Appendix A.

We utilized the circularity deck in this study through a series of workshops with Finnish companies manufacturing electronics. The companies were a part of an ongoing research project aiming at manufacturing sustainable electronics in Finland. Participation of companies in the project indicates their forerunning approach to the topic and thus should represent rather optimistic results as compared to the rest of the industry. The workshops were held online due to limitations related to COVID. At the beginning of the workshops, an introduction to the circularity deck was given and the participating company chose a specific product for the analysis. Table 1 presents the background information on the participating companies, the products analyzed, and members of the workshops. Each company had their own workshop and there were 2–5 attendees from each company, mainly with engineering/product design backgrounds and sustainability/marketing backgrounds. In addition to company attendees, there were representatives from the research institutions participating in the workshops.

Company	Product	Product Description	Product Lifetime	Position Held	Own Production
GE Healthcare	Medical sensor	Professional medical sensor	Disposable, single-use	Principal Engineer, Senior UX Designer	No
Confidex Oy	RFID product portfolio	RFID labels and tags	Products from single-use to multiple year use in rough envi- ronmental conditions	Lead of R&D, Global Channel Director, Sales Director Pulp & Paper, Sustainability Champion	Yes
Iscent Oy	Sustainable optical film	The optical film is targeted to packaging material market; decorative and anti-counterfeiting effects	Single-use, typically some months	CEO, two partners	Yes
New Cable Corporation	Shielded flat flexible cable	Electrical cables for vehicle and industrial applications	Depends on application	CDO, CEO, Sustainabil- ity responsible	Technology owner
Vaisala Oyj	Measurement instrument	Measurement instrument	Non-disposable, 15+ years	R&D Project Manager, R&D Manager, Environmental Manager	Yes
Stora Enso Oyj	ECO-RFID	Logistics and tracking, retail and industry	Single-use	Development engineer, product owner	Yes

Table 1. Background information on participating companies.

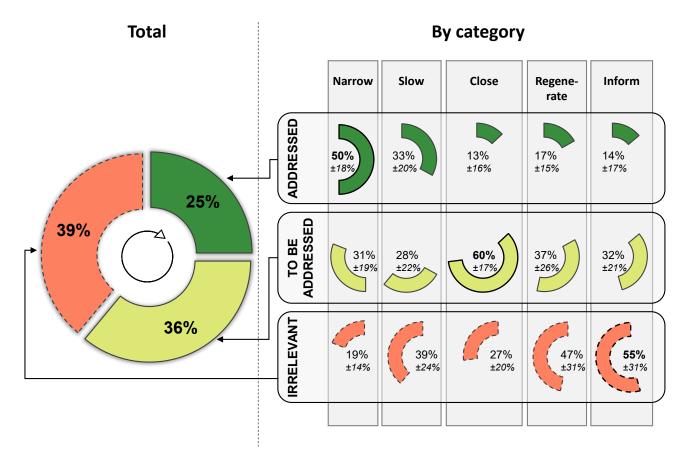
During the workshops, all 51 CE strategies were individually discussed using the cards, which clearly describe the idea behind the CE strategy and also give examples of implementation. After a thorough group discussion, the relevance of the strategy for the company and its chosen product was evaluated by the company representatives. One-by-one, each strategy was classified as either:

- "Addressed"—the category of strategies currently implemented by the company;
- "To be addressed"—the category of strategies planned for implementation in the future;
- "Not relevant"—the category of strategies that are currently not seen to apply to the area of the business operations.

After the workshops, the results were summarized in Excel and quantitative analyses of the results were performed. The average shares were calculated for each category of the circular economy strategies, as well as for the total number of answers—306 (51 strategies by six companies).

3. Results and Discussion

Figure 1 shows the share of strategies that are currently addressed, planned for implementation, or which are irrelevant for these companies manufacturing electronics in Finland. Currently, circular economy strategies are implemented in only 25% of the cases on average. The largest contribution to the development of the circular economy is due to strategies aiming at utilizing less raw materials, the so-called "Narrow" category, at 50%. However, as devices become smaller, little attention is given to strategies focusing on the recycling of the devices and the use of recycled feedstock, which is seen through the small share of addressed strategies in the "Close" category, at 13%. The strategies from this "Close" category were often seen as future development opportunities, with 60% of the cases being planned to be implemented in the future, the highest of all circular economy categories. On average, in 36% of the cases, circular economy strategies were planned to be addressed in the future. Out of all strategies, the largest share of 39% was seen as irrelevant for the participating companies and products assessed. Those strategies were mostly from



the "Slow", "Regenerate", and "Inform" categories, where the share of irrelevant strategies ranged from 39–55%. Each category is described further in detail.

Figure 1. Share of the circular economy strategies (total on the left and by category on the right) addressed, to be addressed, and irrelevant for participating companies.

3.1. Narrow

It was discovered that most of the work related to the circular economy by participating companies within the "Narrow" category was towards three strategies: (1) minimizing consumption of their customers, (2) developing lightweight products, and (3) making use of local products and components whenever possible (Figure 2). Minimization of the consumption of customers implies less consumption during the use phase of the products. Such developments require constant development from the companies through participation in research activities. Efforts towards light-weight product development are often related to the embodied economic benefits of using less raw materials, resulting in more efficient logistics. The same benefits are also often seen in the localization of the supply. Both of these strategies are expected to also reduce environmental impacts; however, the incorporation of lightweight products may require significant R&D and investment costs, which are usually more available in developed countries. One example of product light-weighting is using composite materials, such as carbon- or glass fiber-reinforced composites in automotive and aviation industries [23,24], though their recycling might be challenging and underexplored compared to conventional materials, such as steel.

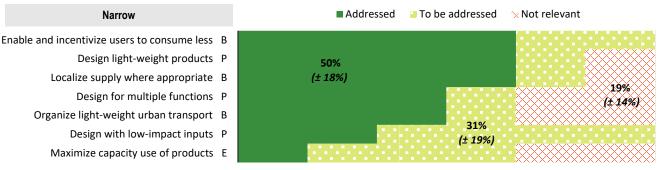


Figure 2. State of the circular economy strategies from the "Narrow" category from the product (P), business model (B), and ecosystem (E) perspectives.

The most challenging strategy in this category, on the contrary, was the maximization of the capacity of the products which often reflects the so-called "sharing economy". The challenge with this strategy was related to the reverse logistics of the products, if the companies were to operate the sharing economy themselves, or the lack of existing companies who could operate on their behalf and ensure good customer service and technical support. Furthermore, some of the products are customized, meaning that their shared use is impossible due to personal information stored on the devices.

3.2. Slow

Development of electronics that can remain in use longer was practiced in 33% of the cases (Figure 3). Physical durability was the most practiced strategy. This strategy is generally a part of the company brand, ensuring the quality of the products. This strategy, however, often hindered the wider implementation of lightweight products that would have lower strength, unless using other types of raw materials.

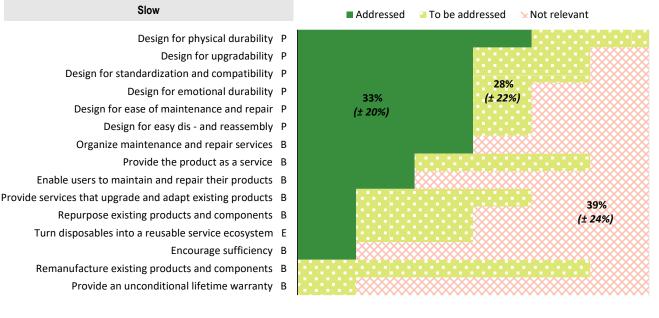


Figure 3. State of the circular economy strategies from the "Slow" category from the product (P), business model (B), and ecosystem (E) perspectives.

All other strategies from the "Slow" category requiring some kind of physical interference with the products, such as upgradability, repair, disassembly, repurposing, or remanufacturing, could be split into those with and without customer interaction. Often, companies tend to develop products suitable for upgradability and organize their repair services, when a specific product allows. In cases of printed RFID tags or holograms, repair is practically impossible. On the contrary, companies are not considering strategies where customers would repair, repurpose, or remanufacture their products as relevant. Such attitude is due to possible liability of the modified product, and customer perception if the product malfunctions afterwards.

3.3. Close

Strategies related to closing the loops, i.e., using waste as raw materials or recycling of the products, were the least addressed compared to other categories. In only 13% of the cases were companies addressing these strategies (Figure 4). The most common strategy addressed was recycling the products in proper facilities, which in most cases meant that instructions are given to the user on how to recycle, but the responsibility for implementation remains with the consumers. The relatively low engagement in the strategy could be attributed to the fact that the products are used elsewhere, preventing any possibility of directly affecting collection and disposal practices. However, ever-tightening laws on extended producer responsibility are helping to drive this strategy, forcing companies to develop their waste collection systems or join existing ones working with electronic waste. However, the collection of WEEE can be challenging, even with the implementation of various interventions, such as increased coverage of collection system and collection points, as well as rewards [25].

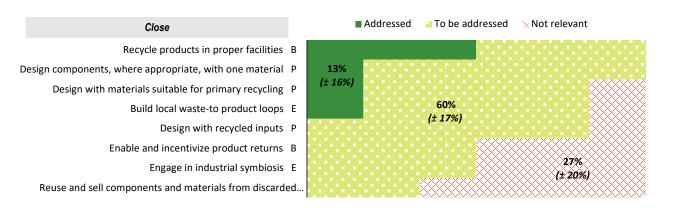


Figure 4. State of the circular economy strategies from the "Close" category from the product (P), business model (B), and ecosystem (E) perspectives.

Upcoming research and development activities will mostly concern product development through the use of recycled inputs, such as elements made of recycled steel or recycled plastics, as well as the development of single-material products suitable for recycling. Any activities related to direct management of end-of-life operations by manufacturing companies such as product return logistics, engagement in industrial symbiosis, or reuse and sale of components were seen as irrelevant. Such attitude could be related to the limitations of the existing business models, where products are only seen in the focus of companies' activities and not in terms of the waste generated thereof. Furthermore, the remaining value of the products could be low, making their collection and recycling economically infeasible for the companies.

3.4. Regenerate

The use of renewable energy and materials was mostly seen as possible, and implementation was planned in the product-level strategies, i.e., designing self-charging products with non-toxic and renewable materials and utilizing renewable energy in the production process (Figure 5). Most of the above-mentioned activities are still to be addressed by the companies and face some obstacles, such as the absence of proven technological solutions and high costs. Furthermore, in some cases, locations of manufactures, or use of products, it was considered impossible to influence the source of power generation. On the contrary, work on the improvement of the critical ecosystems was seen as mostly irrelevant, even though electronics manufacturing utilizes significant amounts of metals, the mining of which causes substantial changes to natural ecosystems. Recovery of nutrients was perceived as an irrelevant category. This is because of the specifics of the sector do not directly involve any use of nutrients, unlike, e.g., the agricultural sector.

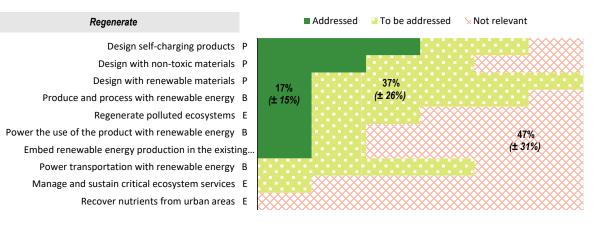


Figure 5. State of the circular economy strategies from the "Regenerate" category from the product (P), business model (B), and ecosystem (E) perspectives.

3.5. Inform

The use of information technologies was perceived as the most irrelevant category within the electronics manufacturing sector despite electronics themselves being an integral part of the IT sector (Figure 6). These strategies include the use of artificial intelligence, platforms and big data, for which actual solutions implementation might still be in its infancy. In half of the cases, the inform category was implemented through designing connected products that can exchange data with external components. In connection with this strategy, the possibilities to track the condition, location, or resource intensity of the products in use were also implemented in some cases, and were to be addressed in all others.

Inform

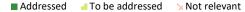
Design connected products P

Track the condition, location, and/or availability of the product B Track the resource intensity of the product-in-use B Use product-in-use data to design more circular products and... Co-create products, components, materials and information via.. Use artificial intelligence to develop new materials with circular.. Virtualize P

Build material database ecosystems E

Market circular products, components and materials through. Use artificial intelligence to optimize circular infrastructure E

Operate service ecosystems via online platforms E



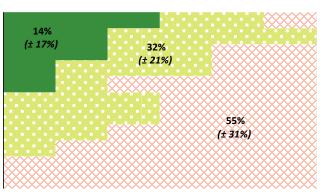


Figure 6. State of the circular economy strategies from the "Inform" category from the product (P), business model (B), and ecosystem (E) perspectives.

The implemented CE strategies, as well as those planned for implementation, were chosen by companies based on their perception of the ecosystems they operate in, the economic viability of business models, and the technical specifications of products; however, their environmental impacts should also be assessed. Life cycle assessment (LCA) is a suitable tool for such assessments [26,27]. However, the application of LCA to the circular economy brings attention to unresolved methodological issues, such as allocation, especially when considering multiple recycling steps of materials [28]. Therefore, LCA studies should be performed with caution, clearly stating the methodological choices made to ensure the results can be interpreted independently. Nassajfar et al. [29] present an example of a study focusing on the environmental impact assessment of substituting conventional fossil-based materials with renewable ones.

Regarding the implementation of the strategies that were chosen as "to be addressed", the companies were left to continue work on their implementation inside each company; some of them require further research and more strategic suggestions, also involving company management. Some strategies were identified to be such that implementation can be done instantly, especially in smaller companies. This workshop served as an eye-opener for the companies of the vast opportunities that lie in a comprehensive assessment of circular economy strategies and how it involves the whole company from design to production, delivery, and recycling, as well as the value chains before and after the company's operations.

The number of strategies evaluated as already "Addressed" became partly a positive surprise to the companies. External communication of these achievements is important for strengthening the brand image and market position. Moreover, these are more mature strategies and therefore, in some cases, are easy to develop further. In some cases, these strategies can also be relatively simply assessed for their environmental impacts using life cycle assessment. Finally, these strategies can be taken to the next level through co-operation with stakeholders and partners across the entire value chain.

The "Not relevant" category, as described in these workshops, are the strategies that companies evaluated not to apply to them at the moment. However, their implementation might become relevant later on with the changing political, economic, or legislative operating environment.

4. Conclusions

The research revealed a strong will from companies operating in the electronics sector in Finland to further develop their circular economy policy by implementing a range of strategies from the current state. As of now, circular economy strategies were implemented in only 25% of the cases. The most common strategies implemented at the moment are those which relate to the production of smaller, thinner, and lighter products, i.e., so-called light-weighting. These strategies from the "Narrow" category were followed in 50% of the cases. Furthermore, the strategies relate to ensuring durable products that is in use for longer, i.e., the "Slow" category, were practiced in 33% of the cases.

The largest development potential is in the "Close" category, i.e., the category implying the use of recycled feedstock and ensuring recycling of products at their end-of-life. Most of the participating companies aim at making products from a single material or materials, which can be used in primary recycling, as well as using recycled input in the production processes.

Overall, workshops were considered very useful for understanding the possibilities and wide scope of opportunities that circular economics hold when considered holistically, and what they entail in the design phase, strategically, and in communicating with the others in the value chain. This kind of analysis gave the companies a comprehensive base for CE analysis and practical tools for focusing their efforts to close material and energy cycles and to increase the degree of circularity in their operations. Each company was left to further discuss the implementation of strategies internally and to include the company management in the process as needed. After that, the next step in implementation is to involve the whole value chain in the development process.

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Conflicts of Interest: The authors declare no conflict of interest.

Appendix A. List of Circular Economy Strategies

The circular economy (CE) strategies used in this study are listed in Table A1 and originate from the study by Konietzko, Bocken and Hultink [17].

Table A1. List of CE strategies used in the study. Note that the numbering was used to count the strategies and not to rank them in any specific order.

N.	Name	Category	Perspective
1	Enable and incentivize users to consume less	Narrow	Business model
2	Design light-weight products	Narrow	Product
3	Localize supply where appropriate	Narrow	Business model
4	Design for multiple functions	Narrow	Product
5	Organize light-weight urban transport	Narrow	Business model
6	Design with low-impact inputs	Narrow	Product
7	Maximize capacity use of products	Narrow	Ecosystem
8	Design for physical durability	Slow	Product
9	Design for upgradability	Slow	Product
10	Design for standardization and compatibility	Slow	Product
11	Design for emotional durability	Slow	Product
12	Design for ease of maintenance and repair	Slow	Product
13	Design for easy dis - and reassembly	Slow	Product
14	Organize maintenance and repair services	Slow	Business model
15	Provide the product as a service	Slow	Business model
16	Enable users to maintain and repair their products	Slow	Business model
17	Provide services that upgrade and adapt existing products	Slow	Business model
18	Repurpose existing products and components	Slow	Business model
19	Turn disposables into a reusable service ecosystem	Slow	Ecosystem
20	Encourage sufficiency	Slow	Business model
21	Remanufacture existing products and components	Slow	Business model
22	Provide an unconditional lifetime warranty	Slow	Business model
23	Recycle products in proper facilities	Close	Business model
24	Design components, where appropriate, with one material	Close	Product
25	Design with materials suitable for primary recycling	Close	Product
26	Build local waste-to product loops	Close	Ecosystem
27	Design with recycled inputs	Close	Product
28	Enable and incentivize product returns	Close	Business model
29	Engage in industrial symbiosis	Close	Ecosystem
30	Reuse and sell components and materials from discarded products	Close	Business model
31	Design self-charging products	Regenerate	Product
32	Design with non-toxic materials	Regenerate	Product
33	Design with renewable materials	Regenerate	Product
34	Produce and process with renewable energy	Regenerate	Business model
35	Regenerate polluted ecosystems	Regenerate	Ecosystem
36	Power the use of the product with renewable energy	Regenerate	Business model
37	Embed renewable energy production in the existing infrastructure	Regenerate	Ecosystem
38	Power transportation with renewable energy	Regenerate	Business model
39	Manage and sustain critical ecosystem services	Regenerate	Ecosystem
40	Recover nutrients from urban areas	Regenerate	Ecosystem

Table	A1.	Cont.
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N.	Name	Category	Perspective
41	Design connected products	Inform	Product
42	Track the condition, location, and/or availability of the product	Inform	Business model
43	Track the resource intensity of the product-in-use	Inform	Business model
44	Use product-in-use data to design more circular products and services	Inform	Business model
45	Co-create products, components, materials and information via online platforms	Inform	Ecosystem
46	Use artificial intelligence to develop new materials with circular properties	Inform	Product
47	Virtualize	Inform	Product
48	Build material database ecosystems	Inform	Ecosystem
49	Market circular products, components and materials through online platforms	Inform	Ecosystem
50	Use artificial intelligence to optimize circular infrastructure	Inform	Ecosystem
51	Operate service ecosystems via online platforms	Inform	Ecosystem

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